Non-execs have to help regain trust of public

Supervision of firms needs tightening

Recruitment expert Gerry Brown offers 10 essential recruitment Do's and Don't's on how to find truly independent non-executive directors

GREATER CORPORATE scandal frequency – pick your own outrage (RBS, Tesco, VW, Co-op) – and a business world where the buck often fails to stop at the top, understandably fuels public perceptions that senior management rewards don't come with responsibility.

Nowadays it appears that executive supervision is far too

Worse still, the popular belief that it is jobs for the boys when it comes to many board appointments only serves to compound public and press cynicism about the contemporary realities of business governance, strategy, performance and regulation.

But things don't have to be that way. If the business world is really to regain public confidence, it has to be seen to be narrowing the gap between the interests of those at the top of an organisation as well as interests of the organisation, shareholders and the

Whatever way you look at it, it is the job of non-executive directors – what I like to call by the more appropriate American term of independent directors - to really challenge the executive.

They have to be pushed and stretched, while being held truly accountable, so that companies don't end up underperforming, ethically disappointing and hopelessly trapped in the same old ways of doing things.

But how do we find these confidence restoring independent minded non-executives in the first place? There are 10 Do's and Don't's commandments that I believe all boards must immediately follow:

1. DO. Involve whole board - ideally through a nomination committee with a majority of non-ex-



GERRY BROWN: (Executive) has to be pushed and stretched, while being held truly accountable

ecutive directors (NEDs), chaired by the chairman or an NED.

DON'T. Leave selection method and appointment to chairman/executive directors alone. **2.** DO. Aim high. The quality of NEDs measures the stature of the chairman/company. Use a professional search firm.

DON'T. Settle for easiest or second best or limit search to those already known to chairman/board or already on PLC main board.

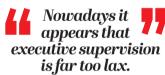
3. DO. Be creative/imaginative – seek agents of change.

DON'T. Regard appointment as normal gap to be filled with faithful retainer to maintain sta-

4. DO. Start with the task/role, skills/experiences and 'chemistry' most needed to complement and strengthen existing board.

DON'T. Start with names and then design role to suit each can-

5. DO. Consider wider than traditional sources - for example, try to recruit from public/ voluntary sector/academia; international



Gerry Brown. recruitment expert business people; younger (30s-

DON'T. (a) Limit selection or follow fashion (unless relevant to task) - for example, don't fall for the lure of the experience of former politicians/civil servants/ diplomats.

(b) Appoint from existing professional advisers or former executives since this decision duplicates/misses opportunity to broaden.

6. DO. Seek individuals with genuine independence from chairman and, thereby, ensure that they're beholden to shareholders, employees, and local community.

DON'T. Hire those seeking only extra fees, power and/or prestige. 7. DO. Seek individuals with some spare availability for special projects and/or emergencies (and pay fees reflecting time committed).

DON'T. Appoint those already over-committed or for regular board meetings only.

8. DO. Ensure several independent directors (minimum three for PLC) with clear leader (for example, deputy chairman, particularly if the chairman/CEO is the same person).

DON'T. Appoint less than 30-40 per cent of board.

9. DO. Appoint for a specified term - for example, three years with a formal review.

DON'T. Make open-ended appointment or imply automatic reappointment.

10. DO. Have letter of appointment that sets out duties, committees, terms of office, fees and review procedure/timing.

DON'T. Leave vague the role, term of office or (particularly/especially if a large Plc) permit participation in a performance pay, share option or pension schemes.

■ Gerry Brown is an expert on non-executive strategy, recruitment and performance, his latest book The Independent Director: The Non-Executive Director's Guide to Effective Board Presence is published by Palgrave.



Further restructuring for Wolseley as sales slow down sharply amid 'subdued' trading



IAN MEAKINS: The chief executive of Wolseley is due to retire in August.

PLUMB CENTER owner Wolseley said it was ramping up restructuring efforts across the UK and Europe as it revealed a sharp slowdown in sales growth amid "subdued" trading.

Shares in the FTSE 100-listed firm fell six per cent after Wolseley said like-for-like revenue growth dropped to one per cent in recent weeks, down from 2.8 per cent in its third quarter.

The building supplies group, which has a base in Ripon, said it had "committed to further restructuring" as part of an overhaul announced in March that will see 14 branches closed and around 300 jobs axed.

Its bill for the restructure will

increase to around £20m this year, up from £15m previously.

The additional revamp efforts are not impacting further on branches or jobs, although there are fears of more cuts to its 6.200-strong UK workforce as it carries out a root-and-branch review of its British business.

It said it aims to complete the UK review by August, when chief executive Ian Meakins is due to Wolseley stuck by its full-year

profits forecast, but cautioned over current trading.

"Demand in several of the group's markets remains subdued and we continue to experience the adverse impact of commodity deflation, particularly in the US," it said. The gloomier outlook com-

THURSDAY JUNE 02 2016 YORKSHIRE POS

ments came as Wolseley posted a 0.4 per cent fall in like-for-like revenues for its UK business for the third quarter to April 30 as it was hit by weak repairs, maintenance and improvement markets. It added the UK heating market "continued to be challenging and we continue to take actions to protect profitability".

But UK trading profits held firm at £26m. Ferguson - its US arm, which represents the bulk of Wolseley's earnings-grew likefor-like revenues by five per cent in the quarter, down from growth of 8.3 per cent a year earlier.

Sovereign looks to future with new flexible IT system

CASH PLAN provider Sovereign Health Care has introduced a new, more flexible IT policy management system which will provide the platform for the future growth of the organisation.

The Bradford-based firm has invested over the course of the last two years in a new administration system, Stratum, which is designed to improve the customer experience.

The system provides more

flexibility to the company, reducing costs and delivers further improvements to its claims proc-

It will allow Sovereign's customers to submit their claims online should they choose.

Russ Piper, chief executive of Sovereign, said: "As Sovereign Health Care grows and we continue to launch new products to our customers, it was becoming clear that we needed to put in place

an advanced and robust system which can not only meet the demands of the present but allow us to adapt for the future.

"The new system will also enable us to develop our management information which will help identify and mitigate risk more effectively than previously, something we are required to do to meet regulatory require-

"We have invested in Stratum

to make sure we have a system that provides the flexibility and stability we know we will need as we continue to develop our offer-

"Our primary concern is to ensure we are giving our policyholders the best possible service, and Stratum is a key part of

"During the implementation of Stratum, members of the team worked exceptionally hard in order to ensure a smooth transition to the new system.

"Thanks to the extra hours and work put in by the team, our customers experienced no disruption during the move."

The new system has put in place the framework which will eventually allow policyholders business and individuals - to access their own policy and submit their claims online.

Sovereign Health Care does not

Hall; £98.80, £88.80 Derwent

Grange; £90.80, £88.80 Alder

Bank: Suffolk £106.30, £98.30

House; £94.80 Helbeck

have shareholders and any surplus it makes is reinvested in the business or given to Sovereign Health Care Charitable Trust. Therefore, the firm hopes the efficiency from this system will help it grow.

In 2015 the charitable trust made donations of just over £691,000 to good causes.

Sovereign appointed Telfordbased APT Solutions to design the system.

in Coverdale weighed 33.4kg

and sold for £79 to Andrew

Atkinson, Harrogate, In the

heavy class Andrew Avison



RUSS PIPER: 'The new system will enable us to develop our management information.'

DARLINGTON

May 26: Forward 235 cattle - includina 135 Bulls. 31. Steers & 69 Heifers. 688 Nev Season Lambs. 766 Hoggs. 726 Cast Ewes & Tups. 6 Prime Pigs. Bulls - As with last week a lot of Black & White bulls forward. Trade for these and light weight bulls the week. The top price was consigned by S H Watson & Son, Station Farm. He realised £1311 and was purchased by M Etherington, The lead Grossing Bull was a British Blue consigned by J A & M Boyes Ltd. He realised £1557 and was purchased by M Etherington. Bulls - Top prices per kilo 203 186 S H Watson & Son. 202 199 W C Stones. 199 195 188 J Allison & Sons. 196x2 R A Patterson & Son. 189 188 D E & I Wood 189 JA & UM Fawcett, 188x2 184x2 A G Watson & Sons. 188 W Wallis & Son. 188 J Stanwix & Son. 188 G S Dowson. 187 J A & M Boyes Ltd. 186 B & B Kitching. 186 JK & CE Farming Ltd. 186 185 J&A&DA Horn, 185 184 D Richardson & Co Ltd. 185 JM & S Walton, 185 F & J S Gargett. 184 PT Stephenson & Son. Lead Grossing Bulls £1557 £1519 £1344 £1332 J A £1414 £1391 £1293 A G Watson & Sons. £1444 £1420 £1414 F & J S Gargett. £1432 £1422 £1326 £1297 D Richardson & Co Ltd. £1374 J&A&DA Horr £1362 £1359 £1339 £1322 E W Grieves. £13345 S H Watson & Son, £1338 J Allison & Sons, £1328 JK & CE Farming Ltd. £1325 £1323 M W Barker & Son. £1313 D E & I Wood. £1310 Ouston Farms. £1292 JA & UM Fawcett, Friesian Bulls - Top price per kilo 150x2 142 140 136 J C Simpson, 149 134 130 M & S Walton. 147 M W Barker & So. 147 H Walton & Son. 146 139 134 R Hall & Son. 145

139 JK & CE Farming Ltd. 145

138 G Bird & Sons. 139 138 J

Stanwix & Sons. 138 136 135

R & D Harland. Lead Grossino

Friesian Bulls £1022 £877 JK & CE Farming Ltd. £999 £948 £870 £860 £858 J C Simpson. £993 M W Barker & Son £945 H Walton & Son. £914 £852 G Bird & Sons. £884 £851 R & D Harland, £879 £87 £865 £841 J M & S Walton £869 J Musgrave. £857 £851 R Hall & Son. £832 G Bird & Sons, Clean Cattle - Less numbers about and a plainer show of cattle forward. The trade would reflect the quality of cattle presented. The top price clean beast vas a joint effort betweer B Walker, Birch Springs and Askwiths. Middle Mown Meadows. The first one was a Limousin Heifer consigned by B Walker. She reached 250 ppk realising £1225 and was ourchased by Castlebank Butchers. The second beast to reach 250 ppk was a British Blue Heifer consigned by Askwiths. She realised £1187 and was purchased by Bowland Foods Ltd. The lead grossing clean beast was a Limousin Steer consigned by JA & UM Fawcett, Manor House. He realised £1346 and was purchased by H Taylor - Top prices per kilo 237 JA & UM Fawcett. 220 209 P & E Ellis. 218x2 206 198 185 C & AE Hodgson. 214 212 K Hirst, 209 199 189 184 J C & P Tallentire. 209 207 197 R W & R Henry, 190 186 J E Beadle & Son. Lead Grossing Steers £1346 JA & UM Fawcett. £1295 £1257 £1161 J C & P Tallentire. £1278 £1257 £1244 £1151 C & AE Hodason, £1232 P & E Ellis

£1222 £1144 £1115 R W & R

£1176 R A Patterson & Son.

E1130 Laing Bros. Heifers

Top prices per kilo 250 217 211 B Walker. 250 236 226 214

Askwiths, 248 228 R W & R

Henry. 235 213 212 209 206

W F Hustwit. 233 231 222x2 221 I Marshall & Sons. 230

229 228 221 F & J S Gargett

217 K Hirst. 219 J E Beadle &

Son. 216 205 A Leckenby. 215

N Swinbank. 205 P & E Éllis.

199 J.R. Tinlady, Lead Grossing

Heifers £1332 Ouston Farms

222 210 JA & UM Fawcett. 221

Henry, £1219 £1212 J E Beadle

Ltd. £1312 £1304 £1248 £1247 F & J S Gargett. £1302 N Swinbank. £1292 £1290 £1241 Askwiths. £1255 £1219 £1192 A Leckenby, £1241 £1229 £1180 W F Hustwit. £1236 £1225 £1213 B Walker, £1232 £1193 K Hirst. £1230 J E Beadle & Son. £1220 R W & R Henry J C Smith, £1168 P F Littlefair. Spring Lambs - Despite an increase in numbers forward this week, a ring full of wouldbe buyers were keenly bidding for all classes of lambs, subsequently seeing a rise in trade on average of between 10 & 15 ppk, many more lambs could have been easily sold. Top price lambs were a pen of Texel x consigned by S Blythman, New Sundial Farm. they were purchased by W Piper, Easington Lane. The by S J Pillips, Whitegates Meat Company, Spring Lambs - Top prices per 248 S Blythman, 244 241x2

They made a mouth-watering 248 ppk, realising £103 and lead grossing lambs were a pen of continentals consigned Farm, they realised £108 and were purchased by Cleveland 237x2 231 227 J C Simpson 242 234 230 214 N Swinbank Tindale, 235 234 232 223 W & M Knaggs & Son. 231 221 JK & CE Farming. 223 213 210 BR & RI Routledge. 224 S J Phillips. 221 212 S C Barron. 218 D & E M Carter. 217 C Harle & Sons. Jewitt. 214 210 GC & JC Pullen 212 B E & C Dawson. 213 W F Dove & Sons. 212x2 A & C L Bell. 212 C Binks & Son. 210 W Kirk & Sons. Lead Grossing Spring Lambs £108 £97 £96.50 £96 S J Phillips. £104 £96 £95.50 N Swinbank. £103 S Blythman, £103 £100x2 £98 £97 £96 £95 P Tindale. £101.50 £100 £99 £97.50x2 £96x2 J C

Simpson. £100 £99x2 £96.50

£993 C Harle & Sons. £99.50 £96.50 S C Barron. £98 £97

£95x2 W & M Knaggs & Son.

£98 BR & RI Routledge, £98

£94.50 GC & JC Pullen. £97 J E

Suddes & Son. £96.1R Knox &

Son. £96 N Howard. £93.50 W

Kirk & Sons, £92,50x2 £90 H E

less and less each week, as is the quality presented. All in all though all classes would still be well enough sold on the day.Top price ppk and lead grossing hoggs were a pen of Texels consigned by S J&LH Brown. They reached

of hoggs forward are getting

Quality Lambs Ltd. Hoggs Top prices per kilo 183 180 177 1776 S J & L H Brown. 167 162 TW Brown, 165 A 165 B Watson, 162 K A & V Armstrong. Lead Grossing

comprising 113 prime lambs, 42 prime hoggs, 153 cast ewes and rams, and 39 ewes 183 ppk, realising £97 and with 66 lambs at foot. Prime were purchased by Euro lambs: Continentals to 214p/ kg Av 196.4p. Mules to 194p. kg Av 189.7p. Suffolks to 194p/ 179 174 R Chapman, 178 172 J Butterfield & Son. 175 167 165 Top price/kg: Continentals 162 M Robinson & Sos. 176 172 169 163 L Oliver & Ptnrs. 171 M Stobbs. 170 E Blacklock 169 I M Maughan. 168 D & E M Carter. 167x2 160 J M Hall Leckenby. 166 J P & R Ward 166 165 H Ward, 165 C & AE Hoggs £97 £94 £93 £92.50 £90.50x2 S J & L H Brown. $£95\,K\,A\,\&\,V\,Armstrong.\,£95$ Maughan. £95 L Oliver. £94x2 £91.50 £89.50 £85.50 C & AE Hodgson, £94 N Howard, £94 £87 D W Ewin. £93 £90.50 A Leckenby, £93 £92 £86 J M M W Skidmore Ltd. £88 J R Fiplady. £87 J Butterfield & Son, £86 S J Phillips, £83 D & EM Carter. £83 Forster Hall & Sons. Cast Ewes & Tups The better quality ewes & tups were a steadier trade, leaner plainer sorts were much more in demand and Hoggarth, Howgill Av £120.40. would be just as dear on the Machinery and implements: MF 240 Tractor (1989), week. Top price was £110 for a pen of Texel Ewes consigne £5800: Case International by R H Bradley, Town Farm which were purchased by 1993). £4700: IW 10' Trailer. Yorkshire Halal Meat. Lead Grossing Cast Ewes & Tups £2050, £2000; Honda Quad £110 £91 £90 £86 R H Bradley Bike, TRX 300, £1500; Welger £102 I M Maughan. £100 £95 £93 £90 £89 S Collinson. £99 Baler, £1200: New Holland Baler, £1000; Leyland 270 T Brooks, £96 £93 W & M Tractor, £620: Centipede Knaggs & Son. £93 £89x3 £88 £620; Feed Trailer, £600; S C Barron. £92x2 P S Forster. £90 £89 East Mellwaters. New Holland Baler, £450; KM 22 Mower, £390; D Fah £89 A Leckenby. £87 CA & JG KM 22 Mower, £380; 2 x PZ Skidmore, £86 RE & L Frank. Havbob, £380, £350: Ouad Bike Trailer, £300; Amazone Ltd. £85 P R E Marwood. Ferti Spreader, £280: Haybob. £85 L Oliver & Ptnrs. £84 J R

Tiplady. Pigs - Top prices per

Fahr Tedder, £210; Cattle

Lead Grossing Pigs £72 £59 J

Tuesday: Forward 347 sheep

Hampshires to 186p/kg.

HAWES

Crush, £200; Ferguson Plough of 205.14p/kg was achieved.

Tuesday: Harrison & Hetherington Ltd held their weekly sale of prime sheep, where an entry of 2.065 sheep were forward consisting of 747 spring lambs 749 prime hoggs and 569 cast ewes and rams. Topping the sale at £134 (304.5p/kg) was an outstanding Beltex cross lamb from Messrs Dodd, West View. Temple Sowerby bought by Vivers Scotlamb Ltd. The 23rd anniversary show for the

WH Harker, Leyburn 214p. Mules WC Porter & Son, Reeth 194p. Suffolks LC Sca & Son. Bainbridge 194p. start of the Tuesday night sale Sedberah 186p. Top price/ was held. Judge Jamie Taylor of local butchers Steadman's Aysgarth £94.50. Mules Stockdale Farm, Hallbank of Kirkby Stephen had a fantastic show of pairs of £79. Suffolks LC Scarr & Son lambs put in front of him. The £66. Hampshires S Troughton championship was awarded £70.50. Cast ewes: Polled to to a pair of Beltex cross lam £102 Av £79.97. Horned (DB) from Messrs Dodd, West to £77 Av £57.63. Cast rams: View which went on to sell for Polled to £106 Av £89.67. £130, with Mr Taylor backing Horned to £51 Av £37.63. Ewes his judgment and buying them on behalf of Steadman's with single lambs at foot: Mule ewes to £98 B Mason, Kirkby Butchers, Kirkby Stephen. Stephen, Swaledale ewes Continental cross (pairs) 1st & Champion – JS&JO Dodd, to £122 JG Brunton, Marske Av £116. Rough Fell ewes to West View - £130 (43kg) to £80 LA Booth, Sedbergh. CL&C Steadman's Butchers Ewes with twin lambs at foot: Mule ewes to £168 Littleburn Farm - £120 (44kg) Walburn Hall, Downholm to CL&C Steadman's Butchers 3rd - G Sowerby, Terry's Farm - £100 (41kg) to Vivers ewes to £138 LA Booth Swaledale ewes to £122 RN

Scotlamb Ltd Suffolk cross (pairs) 1st - S&RE Williamson Littleburn Farm - £102.80 (50kg) to D Morland on behal of Westmorland Ltd 2nd - G Sowerby, Terry's Farm -£93.80 (46kg) to D Morland on behalf of Westmorland Ltd. Lightweight Lambs (37kg or less) (pairs) 1st - JS&JO Dodd, West View - £95 (37kg) to Vivers Scotlamb Ltd 2nd - GR&G Brass, Bridge End Farm - £84.30 (£35kg) to Vivers Scotlamb Ltd. Trade for all classes and weights of spring lambs at Kirkby Stephen from 27–58kg are now in demand with fresh buyers being in attendance £260; PZ Mower, £240; Cattle Lightweight lambs of 37kg and Trailer, £240; Centipede, £220 less were in strong demand

Messrs Lyle, Staingills showed a great run of 200 lambs to average 210.39p/kg. Prime lambs: Price per **KIRKBY STEPHEN** kilo – Beltex 304.5p, 302.3p 256.8p, 250.7p, 250p, 230p

Littleburn Farm: 263.8p. 241.4p, 240.9p, 236.8p Bridge End Farm; 243.9p, 230.8p Asby Mill: 232.8p Wharton Hall; 232.4p Staingills: Dutch Texel 239.5p, 2228.8p West View: Rouge 237.3p West View: Charollais 222.6p, 211.4p Cottage Farm; 214.9p Orchard Farm: Texel 221.8p 217p Wharton Hall; 218.3p Birks Head Farm; 216.2p Cottage Farm: 215.8p. 214.5p 210.8p, 210.2p Staingills; 211p Hollins View Farm: Suffolk 205.6p Littleburn Farm; 203.9p Terrys Farm: Mule 192.4p Cottage Farm. Price per head – Beltex £134 £130, £102.80, £100, £97.80, £95, £92 West View; £120, £97.80, £95.80 Littleburn Farm; £112.80, £103.80, £100 £95.80, £93.30, £92.30 Terrys Farm; £110.80 Bridge End Farm: £108.80, £98.80 Asby Mill; £107.80 Row End Farm; £96.80 Woodland House £94.80 Old Mill Flatt: £94.80 Clockeld: Texel £112.80 Parkside: £99.30, £95.80 £93.80, £92.80, £92.30, £88.30. £85.80 Staingills £94.30 Woodland House Farm; £93.30 Street House £92.80 Blandswath; £91.30, £87.80, £85.80 Old Mill Flatt £90.80 Cottage Farm; £90.80, £86.80 Wharton Hall; £89.80 Holme Farm: £88.80 Asby

Stoneriggs; £90.50 East Rackwood: Cheviot £80.50 £60.50 Punchard House Mill; £87.80 Friendship Farm £87.80 Row End Farm: £87.30 Birks Head Farm: Suffolk **LEYBURN** £102.80 Littleburn Farm Rouge £97.30 West View: Wednesday: Forward: 17 cattle Dutch Texel £95.80, £93.80 and 373 sheep comprising West View; £95.30, £94.30 14 cast cows, two clean £90.30 Terrys Farm; £93.80 £93.30 Staingills: Charollais

£86.80 Cottage Farm; £85

Orchard Farm: Cheviot £75.80

Cottage Farm: Mule £68.80

Whingill. Prime hoggs: Price per head – Texel £116.80

Parkside: £105.80, £103.80

Whins Farm: £82.80 Black again took the honours and Syke: Charollais £102.80, £100.80, £98.30, £97.80, sold his 37.8kg Beltex for £93 (246p) to Campbells Butchers £97.30, £96.80, £95.80 (2), Leyburn. Second prize went £92.80, £90.30 Whins Farm: to William Harker, Levburn with 39.6kg at £81 and in Cheviot £92.30, £85.80 third was Gary Atkinson. Bloan Farm: Mule £81.80 Low Northallerton selling 37.6kg at Farm: Beltex £77.80, £72.80 78.50. Cast cows still getting dearer. Continental: Ave 123.7 Crossfell House: Swaledale WG Johnson & Sons 142, JT £75.80 Hoggarths; £65.30 High Birk Hatt: Blackface Dixon & Son 133, REC Simpson £73.30 Derwent House: Jacob & Sons 132, R & AR Hunter £72.80 Derwent House. 118. Per head: REC Simpson Cast ewes: Texel £107.50, £106.50, £102.50 West View; & Sons £957, WG Johnson & Sons £930. Dairy: Ave 98.6: F Dinsdale & Sons 110, JA Dent £99.50, £91.50, £87.50, £86.50 Scales Hall: £96.50. & Sons 109, 103, J Scarr & £94.50, £86.50 Wharton Sons 105, 103, F Dinsdale & Hall: £95.50 Grassaill Lodge: Sons £831, J Scarr & Sons £94.50 Birks Head Farm; £757. Clean Cont hfr: OJ & AJ £92.50 Amersber Cottag Kendall 150. Clean Fr hfr: J £89.50 Cottage Farm; £87.50, Scarr & Sons 129. Cast Hols £86.50 Staingills: Suffolk £102.50 Scales Hall; £96.50 bull: TW Atkinson & Son 100. Spring lambs: Nice show (2) Staingills; £86, £84.50 of lambs and nice trade to Terrys Farm; £84.50 Old Hall average 200p. WN Avison & Farm; £84.50 Street House: Charollais £97.50 Stoneriggs Son 246, 237, LE & E Hall 211, 209, 208, JG Atkinson 209, Bluefaced Leicester £87.50 Keirey Livestock 209, MA Suttill 209, 208, TW Atkinson Davygill Farm: Zwartble £80.50, £74.50 Decklyn: Cheviot £76.50 Wharton Hall: SC Hodason £116 x 2. LE & E Blackface £72.50, £64.50 Hall £100, £94.50, £93, DB & Wharton Hall: Mule £72.50 SA Lawson £98.50, £97, WN Old Hall Farm; £70.50 Terrys Avison & Son £93, RW Wallis Farm: £70.50 Breaks Hall: & Sons £91, FA Broadwith & £70.50 Riverdale: Swaledale Sons £87, JD & MS Ramsay £65, £60 Stoneriggs; £62.50 Sunnybrae; £60 £86.50. MA Suttill £86.50.

heifers and one cast bull; 249 spring lambs, 52 prime noggs and 72 cast sheep June Show for pens of five prime lambs judged by Mick Etherinaton, Binaley, First prize lightweight lambs, a pen of Beltex shown by Andrew

Lockthwaite. Cast rams: Texel

£102.50 Scales Hall; £98.50

Braithwaite & Sons 165. Mule W Stanger 146. Swaledale: JE Braithwaite & Son 153. Cast sheep: Continental ew £128 ave £106. Suffolk £98 Leicester £77. Swaledale £68 ave £56.50, Hampshire £67. Continental rams £132. **NORTHALLERTON**

Prime hoggs: As ever, good

meat selling. Suffolk and

Continental: P & PJ Sayer

172, LM & JH Bowes 167, JE

Tuesday: Cattle - 188.70 heifers, 19 steers, 99 bulls 1.400 sheep, 469 spring lambs, 542 hoggs, 389 cast sheep. Top pence/kilo: Medium heifers – 265 from Avison and family. Melmerby

J Thompson. Average - 199 Heavy heifers – 238 from JV&JA Hodgson purchased by Thompson Wholesale. verage - 199. Steers -233 from JV&JA Hodgson purchased by George Bolam. . Average – 225. Medium bulls – 184 from RE Stainthorpe purchased by Bowland Foods . Average - 141. Heavy bulls - 198 from T&ME Jacksor

A&F Watson purchased by

purchased by JA Jewitt Average - 164. Top price/hea Medium heifers - £1250.80 from A&F Watson purchased by J Thompson. Average £913. Heavy heifers – £1357 from W Bainbridge & Sons purchased by Bowland Foods Average - £1088. Steers £1310 from W Bainbridge ourchased by Bowland Foods, Average - £1195. Medium bulls - £971 from RE Stainthorpe purchased by Bowland Foods. Average – £730. Heavy bulls – £1446 from JA&M Boyes Ltd purchased by R Pearson. Average – £1058. Spring lambs: Top pence/kilo - 32-39kg –291

from J Platts purchased by Cleveland Meats. Average -204. 40-45kg – 246 from RE Stainthorpe purchased by J Penny & Sons, Average - 205 45-52kg – 208 from JA&AG Swann & Son purchased by Cleveland Meat. Average 198. Top price/head: 32-39kg £108 from J Platts purchased y Cleveland Meats. Average £80. 40-45kg –£108 from RN Bank Butchers, Average - £86 45-52kg -£105 from TJ Ball nurchased by R&J Catering Average - £94. Hoggs: Top pence/kilo: 40-45ka – 161 fror

Hugill Partners purchased by

MN Alam. Average - 128. 46-52kg – 181 from J Thompson

purchased by A Traves Average – 128. 52kg + - 174 from RD Raper purchased by leveland Meats. Average

157. Top price/head: 40-45kg £68 from Hugill Partners purchased by MN Alam. Average - £54. 46-52kg £90 from RW Frankland purchased by A Traves. Average £73, 52kg + - £103

purchased by Cleveland Meats. Average £89. Cast sheep: Top price per head of £111 from AR Sutcliffe. Average -£69.63.

head of stock comprising 369

cattle including 195 clean

146 bulls and 28 cows and

SELBY Wednesday: Forward 1,251

OTM. 414 sheep including 306 lambs, 78 hoggs and 30 ewes. 468 pigs including 30 sows and boars. Averages: Steers - Lt to 173.5p, Med to 226.5 avg 201.6, Hvy to 229.5 avg 186.6. Heifers - Med to 251.5 avg 222.5, Hvy to 252.5 avg 205.4. Bulls - Med to 210.5 avg 153.8, Hvy to 214.5 avg 178. OTM to 184.5 avg 145.4p. Cows to 130.5 avg 107.9p. Spring lambs - Std to 254p avg 204p Med to 239p avg 209.5, Hvy 240p avg 222.9p. Hoggs - Med to 176p avg 167p. Ewes to £92 avg £73.50. Pigs: Cutters to 126 avg 102.7p, Baconers to 129p avg 105.6p, Hvy to 122 avg 95.7p. Sows to 40p avg 35.8p Top price cattle per kg. Steers Lim 658kg 229.5p. BRB 588kg 230p, Limx 514kg 227p Heifers: Limx 504kg 252.5 BRB 452kg 252p, BRB 554kg 250p Chx 606kg 246p. Bulls LimX 560kg 215p, BRB 540kg 211p, BAX 598kg 208p OTM. £1310. Bulls: Limx 894kg Sows 37p.

Lim 634kg 185p, BRB 684kg 170p. Cows: Simx 610kg 131p Limx 698kg 127p. Per head Limx 692kg £1394, BRB 588kd £1349. Heifers: Chx 606kg £1487. Limx 582ka £1446. BRB 554kg £1382,Limx 538kg Chx 738kg £1428. Cows: Lim 852kg £1060, BSH 758kg £933 Simx 812kg £929. Top price -spring lambs per head: Suffx 46kg £110,Texx 42kg £107, Tex X 41kg £90. Per kg: Texx 43kg 255p,Tex 45kg 229p,Tex 42kg 224p,Contx 38kg 229. Hoggs per head: Charx 59kg £95. Texx 68ka £94 per ka Texx 51kg 177p, Texx 48kg 173n, Fwes: Contx £92 Suffx £88. Pigs per kg: Cutters 121, Baconers 126, Heavies 116